

Donald S. McCallum, CPA
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Profile:

- High energy, results-oriented accounting professional with a proven record of performing at a very high level in various management positions with tax experience.
- Team player who is able to see a common goal and vision and will apply focused and exhaustive efforts towards achieving success.
- Able to perform effectively within any organization through inner-drive and self-motivation with an unyielding commitment to customer service with a high level of integrity.

Professional Experience:

Spectrum Contracting Services Inc. -2014-Present

Controller general in charge of finance, accounting, and risk management.

Bridge Harbour Marina Services, Inc. – October 2011 – 2014 (seasonal May 1-Oct 31)

Formed in 1991, Bridge Harbour is a marine service company focused on delivering a broad range of services to retail clients

President (Owner)

- Purchased the company in October 2011 as an investment and then began full-time active management in September 2012
- Responsible for all facets of business including accounting and tax filings
- Tax filings include 1120 (C-corporation), 5500 (401k Retirement Plan), 1040's for all owners, all payroll tax filings, sales & use tax returns – use Quickbooks and Turbo Tax
- Manage appeals for property tax re-assessment
- Manage all contracts & leases with customers
- Manage human resources and benefits administration
- Manage all insurance requirements and any claims when necessary
- Manage safety compliance matters under OSHA regulations
- Manage environmental compliance and permitting

Micah Group, LLC – April 2006 – September 2012

Formed in 1996, Micah Group is an environmental service company focused on delivering a broad range of services to state and federal agencies and privately owned clients

Controller

- Responsible for all accounting and finance functions and tax filings
- Tax filings include 1065 (Partnership), 5500 (401k Retirement Plan), 1040's for all owners, all payroll tax filings, sales & use tax returns, 1099 filings
- Managed the entire finance/accounting function including securing financing, accounts payable, payroll, receivables and credit management, risk management, insurance, bonding, leasing, cash management, financial reporting
- Developed and maintained all internal control policies and procedures

- Managed all financial planning functions including budgeting, forecasting and long-term financial projections for business plan
- Managed implementation of new accounting system software (Sage Master Builder)
- Interfaced with state and federal agencies
- Worked cooperatively with KY Underground Storage Tank Division to improve results and cash flow
- Implemented a strategic plan to secure HUBZone certification with federal Small Business Administration and improved project bonding capability
- Implemented a refinancing plan to achieve a 5 point reduction in the effective interest rate

Pacific Gas & Electric National Energy Group (acquired by Goldman Sachs/Cogentrix in January 2005) – January 1993 to January 4, 2006

**General Manager-Northampton Generating Plant & Northampton Fuel Supply Company
Promoted from Controller in May 2001**

- Provided solid leadership to a team of 98 employees to maximize performance
- Managed all aspects of power plant operations for a 110 MW circulating bed unit burning anthracite waste coal and several alternative fuels including wood, paper sludge, petroleum coke, high-carbon coal ash and tire-derived fuel
- Managed anthracite waste coal mining and processing operations in northeast PA
- Developed and implemented creative business strategies to improve bottom line results
- Managed all contractual issues and key business partner relationships associated with the project
- Managed public relations issues/community relationships, regulatory and compliance issues and investor relations

**Controller- Northampton Generating Plant & Northampton Fuel Supply Company
Promoted from Senior Accountant in February 1996**

- Developed and secured financing for a \$355 million coal-fired power plant project
- Managed all aspects of accounting functions and tax filings for a 110 MW circulating bed unit and anthracite waste coal mining and processing operations in northeast PA
- Developed and implemented creative financial/business strategies to improve bottom line results
- Managed contractual issues and key financial partner relationships and investor relations associated with the project
- Responsible for all accounting functions including A/P, payroll, standard cost accounting, inventory, A/R & credit management, treasury functions utilizing Timberline, Hyperion and Peoplesoft software systems
- Secured \$205 million in PA state tax-exempt bond financing and \$140 million in private bank financing to fund development and construction of project
- Negotiated and implemented an amendment to a letter of credit provision yielding net annual savings of \$1.2 million
- Improved monthly closing process to achieve a 3 day close
- Secured a more effective working capital facility to improve cash management
- Implemented Hyperion software integration to Timberline system in less than 1 month

**Senior Accountant – Carney’s Point and Logan Generating Plants
Promoted to Controller at Northampton, PA plant in February 1996**

Education:

University of Delaware – September 1985 to May 1990

Bachelor of Science in Finance & Accounting, GPA - 3.5, Cum Laude

Member, Beta Alpha Psi Accounting Honor Society

Golden Key National Scholarship recipient

Volunteer, Big Brothers/Big Sisters of Delaware

Certified Public Accountant in Pennsylvania

Computer Skills:

Proficient with Turbo Tax and H&R Block TPS and various accounting systems including Quickbooks, Sage Master Builder, Timberline, Solomon and Hyperion. Proficient with Microsoft Excel, Powerpoint, Word, Outlook, Access